

activity report

highlights of the year
2017



summary



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*Following the General Meeting of 5 July 2017, **Henri de Benoist**, Chairman of Fert since 2008, passed the baton onto Jean-François Isambert. He remains Honorary Chairman of Fert.*



“The world is growing by 50 million new inhabitants every year. The world’s population should therefore reach 9 billion people by 2050. At the same time, the World Bank tells us that the middle classes will increase considerably in the future from 1.8 billion people in 2010 to almost 5 billion by 2030.

According to the FAO, the United National Food and Agriculture Organization, agricultural production needs to increase by nearly 60% in order to support both the increase in world population and changes in food habits.

How do we do this?

There are only two possible ways: through surface area and through yield.

Taking into account global warming, and providing that 2/3 of the world population will live in urban zones; the FAO only anticipates an increase of 4% in cultivated land by 2050. Not enough to feed two billion extra people...

It is therefore more through an increase in yield that the production of foodstuffs will be able to satisfy our needs. Wherever it is possible to produce a little more, and better, from the North to the South, it will be necessary to do so.

In Africa, with an expected population of more than a billion people by 2025, an increase in the middle classes and a high rate of urbanization with 65 cities having more than a million inhabitants, the issues are particularly significant.

Our agri-agency Fert was created in 1981 on the initiative of the leaders of professional grain organizations which felt the urgent need to contribute to developing agriculture in countries with a strong rural population, especially in Africa, by encouraging dialogue between farmers, and helping them to organize themselves around of what they want in the framework of open, diversified agriculture that respects the environment. It is not about offering a model, but allowing producers to decide what they want to do and how they want to do it. It is essential that these farmers are able to earn an income from their work, that they can survive as families and contribute to supplying their country’s food.

In 2017, with the support of grain organization and Unigrains, in particular, as well as numerous other partners, and within the international alliance AgriCord, Fert has thereby supported the development of farmer organizations in 11 countries, and for 96,000 family farms.”

Jean-François Isambert,
Chairman of Fert
Chairman of AgriCord

overview of partner farmers organization

France

- Céréaliers de France
- Cneap
- BTPL

Albania

- Adad

Georgia

- GBDC AO
- Ertoba

Morocco

- Union provinciale Al Amal
- Cooperative Takbilte
- UFAUEA Moyen Sebou
- Cooperatives and associations of the Middle Atlas, Rif and Had Kourt

Tunisia

- GDAEBN
- GDA and SMSA of 12 gouvernorats
- Apad
- Umnagri

Egypt

- Sohag and Fayoum community and cooperative development Association
- Faoda
- Heia

Algeria

- Anap
- Atu-pam
- Setif field crop associations and cooperatives
- Blida and Setif Chambers of Agriculture

Burkina Faso

- UDPN of Pissila, Dablo, Pensa and Ziga
- URPN/C
- UPFN-PFN/B
- CAP
- Fugcom-Bam

Ivory Coast

- Coopara

Tanzania

- Juwame
- Producer groups in the Arusha and Kilimanjaro regions

Kenya

- CGA

Madagascar

- Cap malagasy
- Ceffel
- Fekama
- Fifata and its 10 federation members
- Rova
- FRDA Vakinankaratra and Alaotra Mangoro

key figures and action scope

11
countries

18
projects

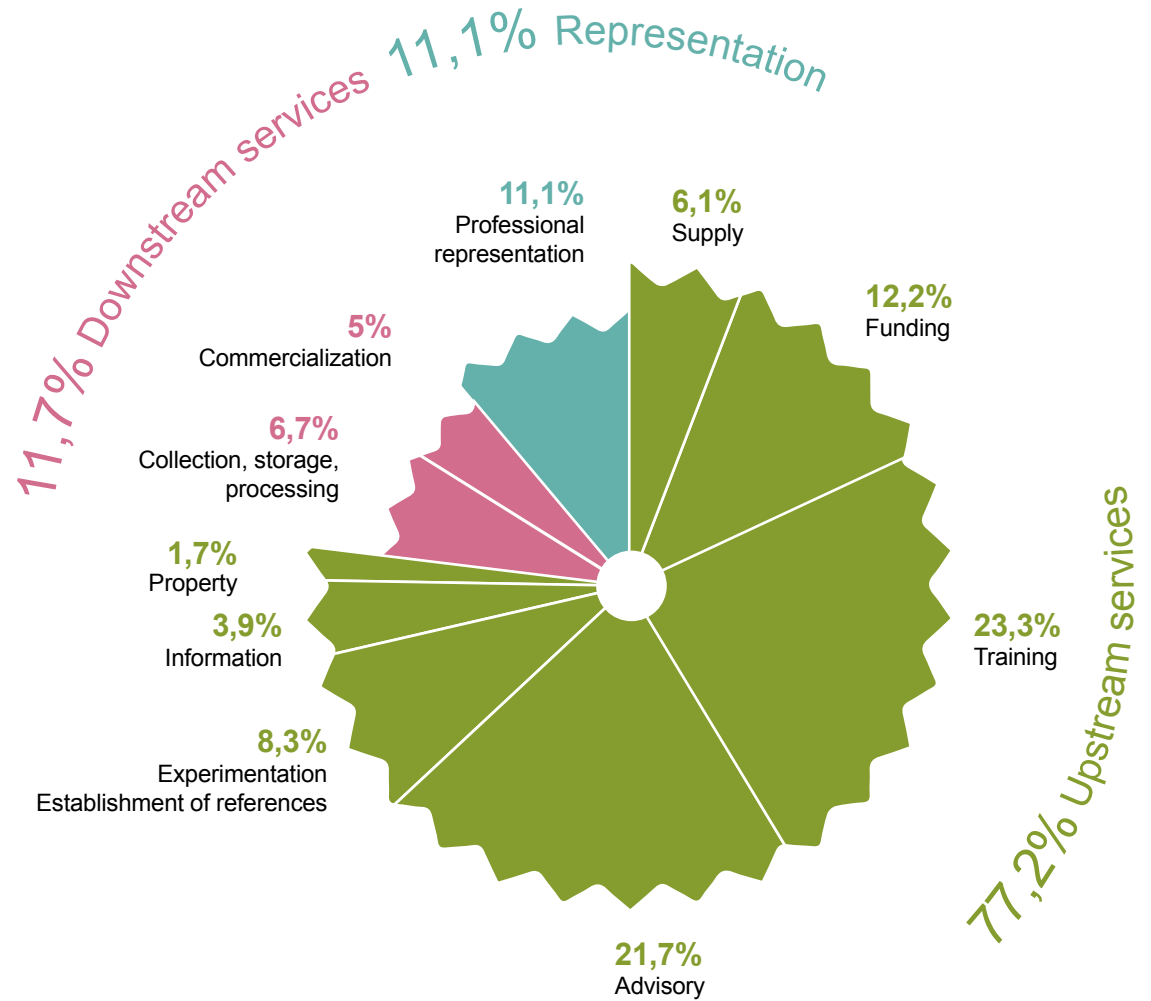
51
national or sub-national FOs

Some 2,400
local FOs

16
other organizations

96,000
families involved
(+34% compared to 2016)

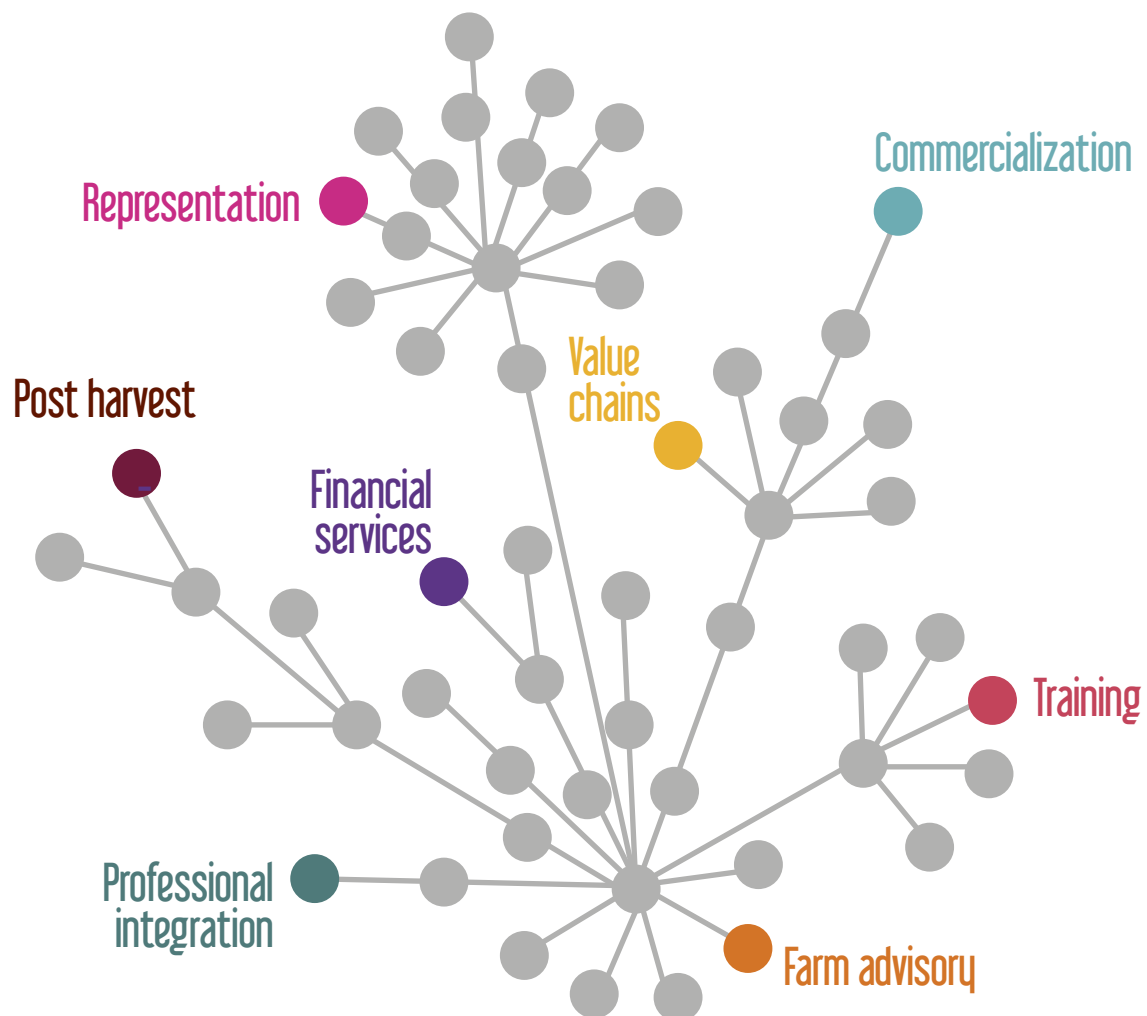
Weighting of Fert's action in support of services developed by partner FOs



approach

The role of Fert

Fert supports farmers and their organizations on different functions that, combined together, lead to the development of farms.



The challenges for a farmer:

- Develop one's farm
- Increase one's income
- Improve one's family's living conditions

Method of action

Supporting the development of **technical, economic and trade union services** covering all the functions useful to the farmer.

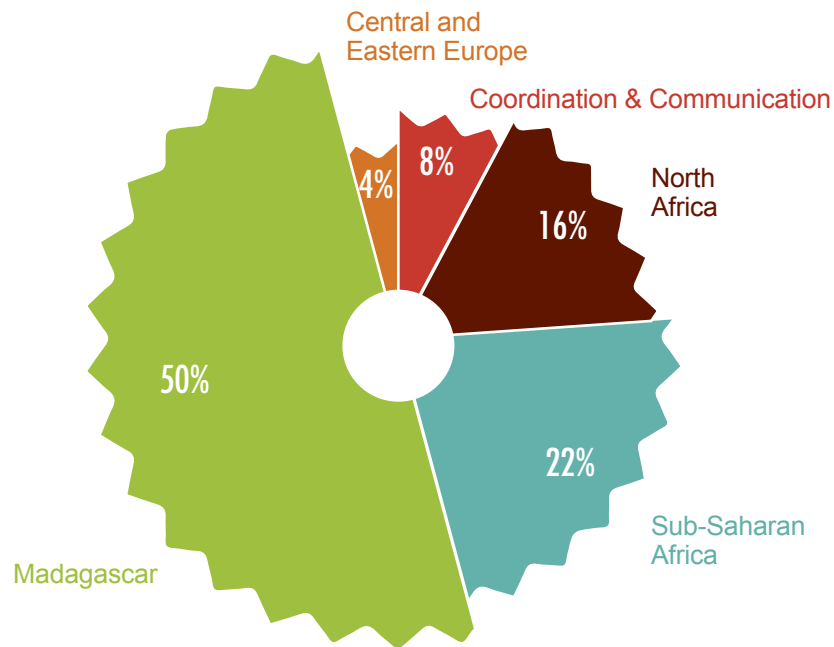
Support the creation and development of farmer organizations by facilitating the dynamics of professional structuring and supporting the organizations towards sustainability.

financial elements

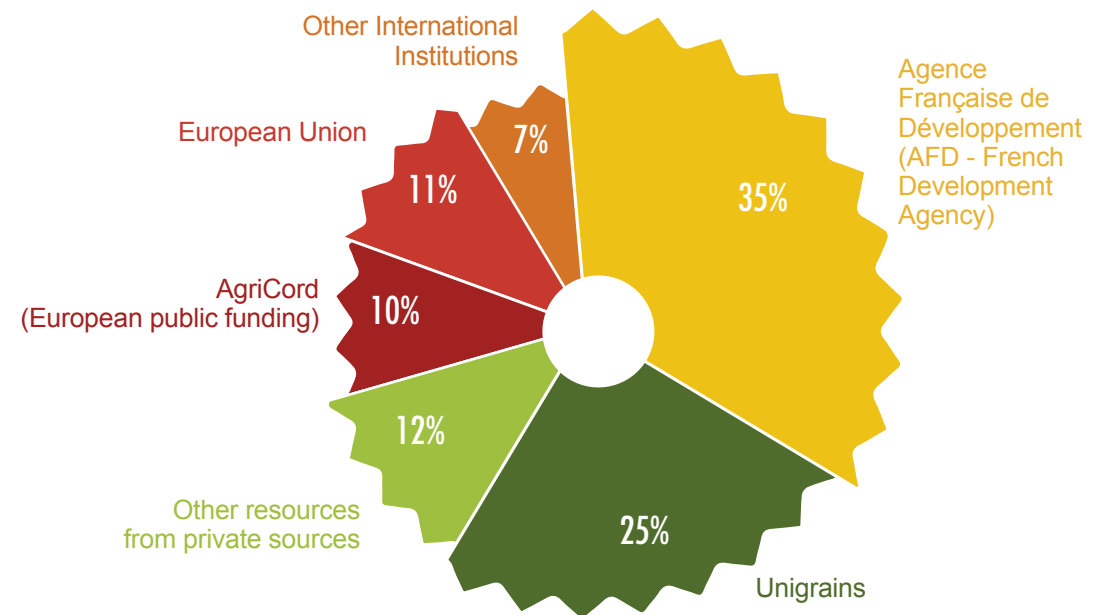
The overall budget mobilized in 2017 is €4.45 million for 18 projects in 11 countries.

Financial resources are 63% from public sources and 37% from private sources

2017 Use



2017 Resources



2017's key events

april
26



• AFD Conference "Integration of young farmers in Africa"

Organized by Fert, the Institut des Régions Chaudes (IRC, Institute of Warm Regions) - Montpellier SupAgro and AFD.

april
28



• Conference on adaptation to climate change in Maghreb

Participation of Fert in this conference organized by the Académie de l'eau and IPEMED.



from july
3 to 7



• TransFert meetings in France

Meeting of more than 40 technicians and agricultural managers from 5 countries in Sub-Saharan Africa:

- > Evaluation of the TransFert program
- > Training program for technical advisor
- > Meeting of French FOs

july
5



Fert's General Meeting

- > Change in Presidency
- > Round-table: "Conditions for the viability of farmers organizations"

october
23



- Intervention in the Master Moquas of the Institut des Régions Chaudes (IRC, Institute of Warm Regions) – Montpellier SupAgro

december
19



General Meeting of the Humanitarian and development coordination

In the presence of Jean-Marc Châtaigner, a special France envoy For Sahe. Participation of Fert, a board member of Humanitarian and development coordination

focus on Montpellier SupAgro



“ 3 questions to...

Khalid Belarbi, the director of the IRC

Can you describe to us in a few words the major strategic focus-points of the IRC Montpellier SupAgro in terms of international cooperation?

Our strategy relies on a strong desire to give international exposure to students, but also to contribute to strengthening skills in the South. This way, we support mobility and put in place bi-graduation projects with establishments in several partner countries such as Tunisia, the Ivory Coast and Senegal. The objective is to provide real support to renewing agricultural and rural training programs: from training producers up to doctors, via technicians, engineers and Master's graduates etc.

What does the partnership with the agri-agency Fert bring to the IRC? What does this look like in concrete terms?

It is a strong and fruitful partnership, which is very important for us.

In concrete terms, it offers:

- The presence of Fert on the Council of the IRC
- Fruitful collaboration (workshops, seminars etc.) and the creation of common knowledge (studies, programs etc.).
- The participation of Fert employees in lessons, with strong vocational results (real cases studies). Furthermore, Fert is a provider of internships for students, but also employment opportunities for young graduates. This enables us to get feedback on the skills learned by graduates and to adjust the programs accordingly.

What is the outlook for the IRC over the coming months/years?

We have to consolidate these gains within Montpellier SupAgro, but above all within the future *Grand Établissement* (Major institution) that will ready in 2021, bringing together AgroParisTech, AgroCampus Ouest and Montpellier SupAgro. The specific feature of the IRC will be a major asset for this new group.

More broadly, we want to support recent commitments for Africa taken by the Ministry of Agriculture and Food and the Ministry of Foreign and European Affairs, in line with the French Development Agency.

Following the signing in January 2017 of a partnership agreement between Fert and the “Institut des Régions Chaudes” (IRC, Institute of Warm Regions) of Montpellier SupAgro, collaborations and interactions have intensified between the two institutions.

- Participation of the director of Fert on the Council of the IRC;
- Participation of a lecturer-researcher at a mission in Madagascar to co-facilitate a workshop on strategic reflection by the Fifata group;
- Two joint missions carried out between Fert and the IRC in Tunisia and the Ivory Coast.

focus on Central and Eastern Europe



Albania

Adad: big steps towards autonomy

2017 is the fifth year of the program « Farmers organization and joint action among stakeholders, 2013-2018 » after which Adad's autonomy will be complete.



Product presentation at the World Food Day.

2,800 t of
exported apples...

... i.e. 32% of
national exports

€ 530 K mobilized
to support investment
projects

2017 actions

- Organization of the harvest festival
- Study trip to France in partnership with FranceAgriMer

133 farms
monitored
in 2017

350
supported
farmers

+15%
average
production per
cow



Georgia

Encouraging progress in supporting dairy farmers

The changes in practices mainly concern the balance of the food ration, the watering of animals and the better handling of stables. Over the years, there is a change in the vision among pastoralists, convinced that it is possible to support their families with a small herd, receiving good care, well fed and with better value products.



Study tour on forage quality, genetic improvement and hygiene and quality standards.

focus on North Africa



Strategic reflection

In 2016 and 2017, a reflection on Fert's action in this geographical area for the next years was conducted, with the participation of:

- managers of cereal organizations,
- representatives of fruit-growing and dairy value-chains,
- Fert staffs.



Capitalization of a program dedicated to conservation agriculture

In view of the closure of the « Conservation Agriculture in Maghreb » program, all stakeholders met in April 2017 in Morocco to discuss the achievements and follow-up to be given to the actions carried out. These meetings included field visits, technical interventions, workshops and a conference-debate organized during the Meknes International Agricultural Fair.

Capitalization materials, technical leaflets and short videos have been finalized for the occasion.

A similar meeting brought together the stakeholders of the program in Tunisia, during the International Agriculture Fair, Agricultural Machinery and Fisheries of Tunis in November 2017.

14 FOs
committed in
conservation
agriculture projects

13
mobilized technical
partners

Support program for farmers' organizations

The support program to African farmers organizations (Paopa) has been implemented in Morocco, Algeria, Tunisia and Egypt since 2013, and until 2018. It supports various FOs in their development and services. The program « farmers organizations serving farmers and rural territories » is based on the achievements of Paopa to further support FOs in North Africa and will be co-financed by AFD from 2018 to 2020.



7 value-chains :



Beekeeping



Fruits farming



Cereals



Dromedary livestock farming



Sheep livestock farming



Gardening



Herbs and medicinal plants



Sustainably improve
commercial agricultural
production and access to
quality inputs.

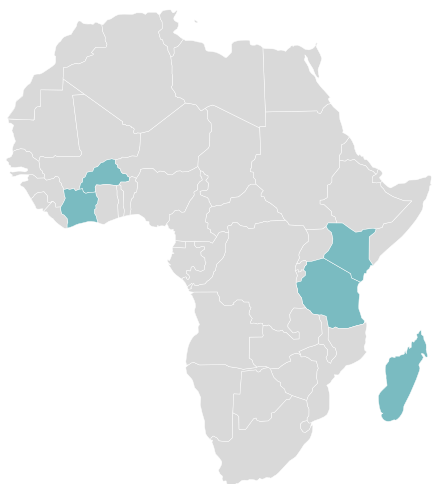


Improve
the valorization of
agricultural productions in
profitable markets.



Develop and sustain
a range of services adapted to
the needs of farmers and their
territories.

focus on Sub-Saharan Africa



TransFert: contributing to the improvement of agricultural economies in Sub-Saharan Africa through the organization of farmers

This multi-country program allows joint piloting of 9 projects with common themes in five Sub-Saharan countries:

- 1 in Burkina Faso,
- 1 in Ivory Coast,
- 1 in Tanzania,
- 1 in Kenya,
- 5 in Madagascar.

2017 brought further work around 9 cross-cutting thematic projects, study tours to Kenya, Cameroon and France and an external evaluation of this first 3-year phase.

Based on the findings and conclusions of the evaluation, Fert and its partners in the different countries have co-constructed, in cooperation with AFD, the second phase of the 2018-2020 program.

2,000
local FOs

20
regional FOs

5
national FOs

44,000
farmers and their
families



Tanzania – Farm advisory service
Improved laying hen farms – Results after one year of group support.



Burkina Faso – Farm advisory service

17 groups have benefited from granary management training.



Kenya – Farm advisory service

A cash flow analysis tool has been tested with 20 groups of producers.



Madagascar – Training and integration of young farmers

Project grant to promote actions of groups of young farmers supported by FOs.



Ivory Coast and Madagascar – Integration of young farmers

Fekama and Coopara discover the Afop program (Support program for renovation and development of vocational training in the sectors of agriculture, livestock and fisheries) in Cameroon. Funded by AFD, it is a flagship program of the Cameroonian State for the training and installation of rural youth.



Burkina Faso – Most of sustainable modes of production

Training courses on soil fertility management – zai, half-moons, composting...



Madagascar – Agro-ecology

Experimentation and elaboration of references by the Ceffel: bio-pesticides, composts and lombri-composts, cover plants, crop associations...



Madagascar and Kenya – Strengthening of FOs' skills

Study tour in Kenya on the theme of defending farmers' interests.



Madagascar – Strengthening of FOs' skills

Facilitation tool on the viability of FOs successfully tested with the FOs members of the Fifata group.

In the early 80s, the Céréalières de France group entrusted Fert with the task of cooperating with farmers in developing countries who are seeking to organize themselves to be the actors in their development process, on the conviction that, regardless of the country or level of development, farmers are first and foremost entrepreneurs responsible for their choices and can only face certain challenges within the framework of organisations they create themselves.

As it was originally intended, the Board of Directors confirmed in 2013 that Fert's mission is to accompany farmers who seek to organise themselves to address one or more problems they face: Fert's task is to reflect with them to identify solutions, and then help them implement them. The needs expressed by farmers for the support provided by the French agricultural profession is therefore the discriminating criterion in the strategic and operational choices of the association. The effectiveness of Fert's action is measured on the basis of the results obtained in terms of the creation and strengthening of professional agricultural organisations. The Board of Directors has thus set the following guidelines for the years to come:

In relation to Fert's partners in developing countries

Entering a new country and/or a new intervention are decided upon in view of supporting farmer organizations, whether they are to be established or already existing.

Fert listens to the needs expressed by the farmers themselves (supply of inputs, technical improvements, training, advice, credit, marketing, etc.). Fert supports the changing nature of these needs, for example, towards the marketing and the issues of product quality.

In line with this logic, Fert refrains complying with requests from countries or funders that would consider it an "operator" in an approach that would not favor support for professional agricultural organizations based on needs as expressed by farmers.

When, during an intervention, Fert is led to provide support for local development actions or public financing structures for the rural environment, it does so in connection and with the support of local professional agricultural organizations.

Fert will focus its interventions on Africa in the broad sense: Mediterranean region, Sub-Saharan Africa and Madagascar. Fert will be open to interventions in other regions, especially if opportunities for partnerships with French agricultural organizations or businesses emerge.

In relation to the French agricultural world

Within the Céréalières de France group, Fert finds its origin and its reason to be, as well as its means of autonomy. Fert's approach relies on the values, experience and expertise of the French agricultural profession: pooling resources, solidarity and cooperation.

Fert mobilizes the expertise and experience of French professional agricultural organizations, officials, employees and former employees.

Synergies exist and will be developed with Afdi, whose approach is complementary.

Fert is attentive to requests from businesses. If the plans of the business and Fert overlap, actions may be envisioned. In any case, in terms of businesses, Fert positions itself as the guarantor of an ethical approach, in the sense of "defending the interests of producers".

Development education, particularly in French agricultural education institutions, is an integral part of Fert's mission.

networks In France...

Fert is part of an alliance and network dynamic with a mandate within the CHD, a member of Coordination Sud, and an active contribution to F3E and Inter-Réseaux Développement rural.



...and international collectives

Fert is a member of the AgriCord International Alliance, which brings together 13 agri-agencies from 11 countries. It is also a member of NGO groups in Burkina Faso (Spong) and Madagascar (Pingos) and participates in the FAR and REAP AAOI networks in agricultural and rural training.

AGRICORD



Composed of 12 directors, elected for a four-year term, Fert's Board of Directors, chaired by Jean-François Isambert, is involved in the strategic orientations and steering of the association.



Christophe TERRAIN



Philippe PINTA



Bernard GUIDEZ



Anne-Claire VIAL



Paul-Henri DOUBLIER



Denis CASTAING



Michel MOLLARD



Jean-François ISAMBERT
Chairman



Jean-Marie BEHAGHEL
Treasurer



Martial MARGUET



Bernard VENET



Henri DE BENOIST
Honorary chairman

operation teams

11
employees at
the headquarter

including 6 project managers

8
expatriates

Burkina Faso, Madagascar, Morocco, Tanzania

161
local
employees

Burkina Faso, Madagascar, Tanzania



Your contacts

Fert's representations in 3 countries

BP 98 Kaya - BURKINA FASO

Tél : +226 24 45 21 52

fertburkina@gmail.com

Fert has also an office in Ouagadougou (located in Ouaga 2000), shared with the agri-agencies Trias and Afdi

BP 372 - 110 Antsirabe - MADAGASCAR

Tél : +261 33 12 41 615

fert@moov.mg

Alliance building

P.O Box 554 Usa River, Arusha - TANZANIA

Tél : +255 272 541 134

fert.tanzania@gmail.com

In order to support farmers in their desire to implement the services necessary for their activity, Fert and partner farmer organizations mobilize numerous actors (associations, institutions, foundations, companies), who are committed to providing skills and resources at the service of the accompanied initiatives.

In Europe

- Accir
- AFD
- Afdi
- AGPB
- AGPM
- Agir Loire Océan
- AgriCord
- Agrisud
- Anjou Madagascar
- Apdra Pisciculture Paysanne
- Arvalis Institut du végétal
- AVSF
- BTPL
- CFSI
- CHD
- Cirad
- Club Demeter
- Cneap
- Coopex Montbéliarde
- Coordination SUD
- Crédit agricole Centre Loire
- Crédit agricole La Réunion
- Crédit agricole Nord Est
- DGIS
- F3E
- Fida
- Firmenich
- FN3PT
- Addax et Oryx Foundation
- Avril Foundation
- Fondation de France
- Fondation d'entreprise Louis Dreyfus
- France AgriMer
- France Export Céréales
- GIZ
- Gret
- IAM Montpellier
- IAM Saragosse
- Icar
- IECD
- Ifeap
- Ifocap
- Inra Montpellier
- Institut Robin des Bois
- Inter-réseaux Développement rural
- Iram
- IRC-Montpellier SupAgro
- Isara Lyon
- Jouffray Drillaud
- La Guilde Européenne du Raid
- Marcq Madagascar
- Passion Céréales
- Pnud
- Réseau FAR
- Savencia Fromage & Dairy
- Sidi
- Sol et Civilisation
- Trias
- Un filleul pour Madagascar
- Unifa
- Unigrains
- European Union

In the intervention countries

Main partner agricultural professional organizations

Albania

- Adad Malore

Algeria

- AdamB
- Anap
- Associations des producteurs de céréales, fourrages, légumes secs et grandes cultures de Sétif
- Atu-Pam
- Cassa Blida
- Chambres d'agriculture de Blida et Sétif

Burkina Faso

- Coopérative agricole du Passoré (CAP) Union départementale de producteurs de niébé de Pensa
- Union départementale de producteurs de niébé de Pissila
- Union départementale de producteurs de niébé de Dablo
- Union départementale des producteurs de niébé de Ziga
- Union régionale des productrices de niébé de la région Centre
- Union provinciale féminine Namanegbzanga pour la promotion de la filière niébé du Bam

Ivory Coast

- Coopara

Egypt

- Associations de développement communautaire de Sohag et Fayoum
- Faoda
- Heia

Georgia

- Ertoba

Kenya

- CGA

Madagascar

- Cap malagasy
- Ceffel
- Fekama
- Fifata
- Rova

Morocco

- Anarbom
- Comader
- Coopératives et associations du Moyen Atlas, Rif et Had Kourt
- Fedam
- Fimap
- Coopérative Takbilte
- UFAUEA Moyen Sebou
- Union provinciale Al Amal

Tanzania

- Juwame
- Groupements de producteurs locaux

Tunisia

- Apad
- GDAEBN
- SMSA et Groupes locaux
- Umnagri
- Utap

Other partners in the countries

Albania

- Ambassade de France
- Ministère de l'agriculture

Algeria

- Area-Ed
- Inraa
- ITGC

Burkina Faso

- Afrique verte / Aprossa
- APME.2A
- Cetrapa
- DPAAH
- DRAAH
- Inera
- Ministère de l'agriculture et des aménagements hydrauliques
- Spong

Ivory Coast

- Anader
- Conseil Café Cacao
- Centre des métiers ruraux / Programme des métiers ruraux
- Inades-formation
- LDC-CI

Egypt

- Agricultural Directorate Sohag et Fayoum
- NSCE

Georgia

- Acda
- Evoluxer
- GBDC AO
- Ministère de l'agriculture

- NFA
- Opizari
- RAS

Kenya

- Kalro
- Ministère Kenyan de l'Agriculture et de l'Elevage

Madagascar

- Agha khan
- Agrivet
- Aropa
- Bel Avenir
- BRM Int.
- Cecam
- Cite
- Cnaf
- Collège Tombotsoa
- FAR Mada
- FDA / FRDA
- Fifamanor
- Fondation BOA
- Formaprod
- FTHM
- GSDM
- Guanomad
- Le Relais de Madagascar
- MFR
- MPAE / DRAE
- ONDVM
- ONN/ORN
- Otiv
- Pingos
- Prosperer
- Vakinankaratra Region
- FAR Mada Network
- REAP-AAOI
- Semana
- SIF

- SOA
- TFNAC
- Vahatra
- Vozama

Morocco

- Amac
- CCA Aguelmous and Chefchaouen
- DPA
- ENA
- IAV Hassan II
- Inra
- ITA Tiflet
- Onca

Mediterranean

- RCM

Tanzania

- Echonet
- Kilacha training center
- Ministry of Agriculture
- Moshi Cooperative University

Tunisia

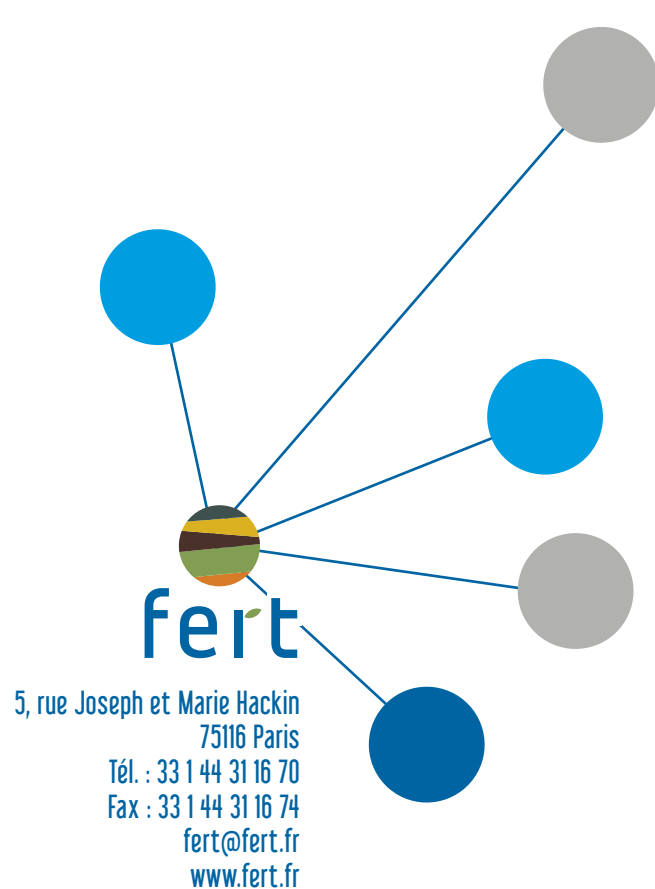
- Ager
- Becosa
- Esier
- GiFruits
- INGC
- Inrat

actions implemented by Fert in 2017



Geographical area	Country	Project
Eastern and Central Europe	Albania	OPCA: Support to the structuring of agricultural value-chains in Albania by the Farmers organization and the Concertation between Actors
	Georgia	CAUCASIA DAIRY: Quality and milk productivity in the small Caucasus
Sub-Saharan Africa	Burkina Faso	COWPEA: Accompanying 7 FOs in their reinforcement and structuring within the cowpea industry FUGCOM: Support of the Federation of the Unions of Groups and Cooperatives market gardeners of Bam for the development of the services and its reinforcement
	Ivory Coast	PIJ: Program for the integration of young coffee-cocoa farmers from the Coopara Agricultural Cooperative Opportunity Study for the Establishment of an Agricultural Training Center
	Kenya	CGA: Accompanying CGA in developing services in Narok and Nakuru counties
	Tanzania	ADEPAK: Agricultural Development Program in the Arusha and Kilimanjaro Regions
	Madagascar	FIFATA: Support to the implementation of the 2013 - 2017 strategy» YOUTH PROJECT: Support to Fekama, Federation of Agricultural Colleges, for the training and professional integration of young farmers TRAINING FARMER LEADERS: Training of FOs' leaders and technicians FRDA VAK: Support to the Regional Fund for Agricultural Development (FRDA) in the Vakinankaratra region PROCAP: Accompaniment of Cap Malagasy in the development of agricultural advisory services PROTANA: Improvement of producers' incomes and supply of agricultural products by the producers' organization in the Analamanga and Itasy regions CEFFEL: Support to the Ceffel association, a professional actor of reference for the development of the fruit and vegetable sector and the training of the agricultural advisors ROVA / RECOR: Re-foundation of the advisory service to dairy farmers ICAR: Development of microfinance institutions and mesofinance
		TRANSFERT: FOs, levers for the development of agricultural economies
	Multi-countries	
North Africa	Morocco & Tunisia	AC MAGHREB: Farmers' organizations, a lever to adapt to climate change and soil conservation in Maghreb
	Morocco, Tunisia, Algeria, Egypt	FRAMEWORK FOR ACTION IN NORTH AFRICA: Definition of a framework for Fert action in North Africa PAOPA: Support Program for African Farmer's Organizations – North Africa Component

	Start and finish dates of the phase	2017 Budget (in Euros)	Major financial partners
	2015 - 2018	260,000	Fert, GIZ, Pnud, Esfim, Albanian Ministry of Agriculture
	2014 - 2017	111,000	Fert, AgriCord/DGIS, Savencia
	2016 - 2018	308,000	Fert, UE/Gret, AFD/TransFert, CFSI
	2017-2021	300,000	Fert, Trias, AgriCord/DGD, Fugcom
	2014 - 2017	79,000	Fert, AFD/TransFert
	2017 - 2018	21,000	Louis Dreyfus Corporate Foundation
	2014 - 2017	163,000	Fert, AgriCord/MFAF, CGA
	2015 - 2017	226,000	Fert, AFD/TransFert
	2015 - 2017	290,000	Fert, AFD/TransFert, AgriCord/AFD
	2016 - 2019	486,000	Fert, AFD, Cneap, Un Filleul pour MDG, A&O and BOA Foundations
	2015 - 2017	40,000	AFD/TransFert
	2016 - 2018	346,000	AFD/FDA/PAPAM
	2015 - 2017	322,000	Fert, AFD/TransFert
	2015 - 2018	473,000	UE, Fert, Agir Loire Océan
	2016 - 2018	234,000	Fert, AFD/TransFert
	2015 - 2017	42,000	Fert
	2015 - 2017	478,000	Caisses régionales Crédit Agricole
	2015 - 2017	246,000	Fert, AFD/TransFert
	2014 - 2017	203,000	Fert, AgriCord/DGIS
	2016 - 2017	14,000	Fert
	2013 - 2018	449,000	FIDA, Fert, AgriCord/DGD



Established in 1981 by leaders of professional farmer organizations and other personalities concerned with food issues in developing countries, Fert has been supported by cereal growers organizations for more than 30 years. More broadly, as Fert is an interface between the French agricultural world and farmers in developing and emerging countries, it helps bringing together people in a spirit of active solidarity, generating mutual enrichment.



Fert is a member of the AgriCord international alliance, which brings together 13 agri-agencies from 11 countries: Belgium, Canada, Finland, France, Germany, Italy, the Netherlands, Philippines, Senegal, Spain and Sweden. Supported by the professional farmer organizations of their countries, agri-agencies accompanies the farmers' organization and thus contribute to agricultural development in Africa, Asia, Latin America and Central Europe.